



# GIET ENGINEERING COLLEGE

APPROVED BY AICTE, AFFILIATED TO JNTUK: KAKINAD, ACCREDITED BY NAAC  
NH-16, CHAITANYA KNOWLEDGE CITY, GIET CAMPUS, RAJAMAHENDRAVARAM, A.P., INDIA 533296  
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## Details of Collaborative Activities

A.Y.2017-18

S.No	Name of Collaborative Agency with contact details	Date of Establishment	Duration	Area of Collaboration	List of Activities Conducted
1	S INNOVATIONS PVT LTD	15-08-2017	1 year	Technical	Cloud Computing
2	ANU DIGITAL SOLUTIONS	20-07-2017	1 year	Technical	JAVA
3	THOMSON & RYBERG PUBLICATIONS	20-07-2017	1 year	Entrepreneur	Retail Marketing
4	ATTIC INFORMATICS	20-07-2017	1 year	Technical	Solar Energy Engineering
5	GLOBAL e-SMARTTECHNOLOGIES	18-07-2017	1 year	Entrepreneur	Technical analysis for day trading strategies
6	SMART SELECTION SOLUTIONS	18-07-2017	1 year	Technical	IoT
7	THE STAGE PRODUCTIONS	18-07-2017	1 year	Technical	Deep Learning
8	HIROTOIND TECHNOLOGIES	15-07-2017	1 year	Entrepreneur	Six Sigma
9	ITC ACADEMY	14-07-2017	1 year	Technical	Python
10	EDIGI SKILLS	10-07-2017	1 year	Entrepreneur	Customer Satisfaction
11	ANT RECRUITMENT	20-06-2017	1 year	Entrepreneur	Digital Marketing

  
Principal

Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.

  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.

**MEMORANDUM OF AGREEMENT**

**BETWEEN**

**SMART INNOVATIONS PVT LTD (First Party)**

**AND**

**GIET ENGINEERING COLLEGE (Second Party)**



**SMART INNOVATIONS**  
PVT LTD

**MEMORANDUM OF AGREEMENT**

This Memorandum of Agreement (MoA) is entered into on 15/08/2017

Telangana State Skill Development Corporation, a Section 8 Company registered under the Companies Act, 2013 having its Corporate Office at 16-77, 1st floor Opp SBI, Sai baba Temple Lane, Dilsukhnagar, Hyderabad- 500060 Telangana represented by Executive Mr K. Praveen Kumar (Managing Director) (hereinafter referred to as "SMART INNOVATIONS", which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the First Part.

And

Giet Engineering College an Educational Society, having its office at Nh-16, Chaitanya Knowledge City, Giet Campus, Rajahmundry, A. P, India, 533296 represented by Dr. S. Suryanarayana Raju Principal, College of Engineering (hereinafter referred to as Second Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the Second Part.

**WHEREAS**

(a) SMART INNOVATIONS is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Telangana. SMART INNOVATIONS is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Telangana (Govt, TS) serving the important task of providing high quality skilled manpower as part of the knowledge and Skills Mission of Go TP. The main objective of the corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Telangana and to increase employability and promote entrepreneurship in sync with Industrial growth of the State.

(b) SMART INNOVATIONS has signed a Memorandum of Understanding (MoU) with Dassault Systems India Private Limited to set up a 3D-experience center (3D-EC) for skill

  
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- (c) development in the State of Telangana in the domains of Aerospace, Automotive and Ship-building and also provide skill development/ training for estimated 1 Lakh students in various certification courses in the next three (3) years starting from academic year 2001-2003.
- (d) In its endeavours to enhance the Employability Skills of Diploma/Under Graduate and Post Graduate course perusing students, the first party (SMART INNOVATIONS) has selected some of the leading Engineering Colleges for running the Skill Development programs. In this direction, through this MoA, the First party(SMART INNOVATIONS) intends to associate with Giet Engineering College to train different segments of students and Job seeking youth in systematic enhancement of Employability Skills towards gainful employment for students / Job seekers;
- (e) The Second Party having been into Educational services through its College by name GIET Engineering College submitted a proposal to the first party, upon understanding the requirements and functions of proposed 3D-experience Centres (3D-EC). As the second party has intention and requirements as per criterion and agreed to run the Skill Development programs on the terms and conditions as set forth in this MoA.
- (f) In pursuance thereof, the parties have agreed to enter into this Agreement.

**A. PURPOSE:**

The purpose of this MoA is to sort out the roles and responsibilities of both parties in establishing and managing 3D-Experience Center (3D-EC) for Diploma/ UG/ PG studying candidates in various Polytechnics/Engineering Colleges/University Campuses to enhance employability of students.

**ROLES AND RESPONSIBILITIES:**

**B. FIRST PARTY**

The Smart Innovations shall

- select reputed engineering colleges/Universities through a stipulated procedure;
- identify and provide course curriculum to suit latest and future technologies;
- prepare over all calendar of programs and communicate to Second Party;
- organize Training Programs for all Diploma/ Under Graduate and Post Graduate students;
- depute required manpower to manage and co-ordinate Trainings in 3D-EC;
- prepare operational guidelines for 3D-EC to be followed by both the parties;
- will take care of insurance and regular maintenance pertaining to Hardware provided;
- promote Research & Development and Innovation for existing Industries;
- have right on any undefined business and activity that falls under purview of this MoA;



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- exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

### C.SECOND PARTY

The Academic Institution shall

- provide the building space in terms of Two (2) Computer Labs and One (1) E-Class room with a minimum seating capacity of 60 each room space at the College premises to the First Party for establishing the 3D-experience center allocated to the Second Party. The second party shall ensure adequate furniture, electrical fixtures and Power backup in the class rooms and labs;
- install requisite IT infrastructure as listed in Schedule -1 in the 3D-experience Centers (3D-EC) in the earmarked rooms;
- be responsible for ensuring proper physical security of the IT & other electronic items as per schedule-1. Towards security, the second party shall do necessary arrangements and ensure the security for the items;
- ensure internet connectivity of at least 150Mbps bandwidth;
- mobilize faculty and students of the college/institution for trainings and Certification;
- facilitate trainings for different segments namely students within campus, students from other colleges and job seeking youth and the college shall allow its students to attend programs, take assessments and interviews as per schedule communicated by first party;



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- provide separate Toilets to the boys and girls, who undergone training at the 3D-experience Center;
- put necessary efforts and ensure maximum participation of students belonging to Scheduled Caste (SC) and Scheduled Tribe (ST) Categories in the college;
- Appoint a Centre Coordinator as Single point of contact person (SPOC) for all admin and programme related activities with the First Party at the 3D-experience Centre for smooth running of the 3D-EC;
- actively participate in the 3D-EC Programs, communicate feedback from the college and students, suggesting for betterment of 3D-EC programs towards maximizing reach;
- arrange for common facilities of housekeeping, security, electrical supply, Drinking and usage water to the Toilets for the students;
- mark the daily attendance in the suggested mode (manual or bio metric or iris scan or so) by the SPOC of Second Party in coordination with 3D-EC Coordinator;
- facilitate in collecting the registration fee as communicated by the First Party, from the candidates provided by the Second Party;
- ensure that the software supplied by the first party should not be used other than for the training programs as mentioned in this MoA;
- follow Operational Guidelines as issued by first party from time to time in maintaining activities in 3D-EC.

**Compliances:**

- **KPIs** – Key Performance Indicators (KPIs) will be developed in mutual consultation with colleges and SMART INNOVATIONS .
- **Monitoring:** The activities of 3D-EC shall be regularly monitored through an IT monitoring system at SMART INNOVATIONS on a real time basis and also through the monitoring committee of SMART INNOVATIONS .
  
- **Management Information System:** To submit all reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by SMART INNOVATIONS .
- Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.
- Institutions will face punitive action if found to be:
  - ❖ Charging capitation fee or indulging in any other malpractice
  - ❖ Provided false data in their reports
  - ❖ Unable to achieve targets set by SMART INNOVATIONS /themselves in Proposals consistently
  - ❖ Any non-compliance with the terms and conditions of this Agreement

**D Responsibilities of both the Parties**

Both the Parties agree that:

The Parties shall diligently perform their respective obligation under the Agreement as per the procedure set forth above.

To get the evaluation of the programs done by third party for assessing the impact with respect to quality and quantitative placements.



Neither Party shall share any Confidential Information with any other party. The sharing of such database by each other will be on trust that it will not be used by either Party for providing any kind of information to any third party.

The Parties agree to use the Confidential Information only for the purposes of this Arrangement and only as permitted herein under this MoA.

The 3D-EC shall exclusively be used for in program to be assigned by the First Party to Second Party.

**E: Ownership of Assets:**

The Second Party irrevocably and unconditionally agrees that the assets provided by the First Party shall not be used for other purposes except for running the Skill Development programs as mentioned by the First Party. The ownership of the IT infrastructure/assets shall lie with SMART INNOVATIONS whereas the second party, would be the custodian of the installed assets.

**F. Arbitration:**

The Parties shall endeavour to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. The arbitration shall be done by Sole Arbitrator Appointed by SMART INNOVATIONS . The written award of the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Telangana.



#### **G. Termination of MoA:**

The first party (SMART INNOVATIONS) shall have the right to terminate this MoA without assigning any reasons by giving prior written notice of 60 (Sixty) days through its authorized signatory. Without prejudice to the above, either Party may terminate this MoA by giving 30 (Thirty) days' written notice through its authorized signatory in the event of any material breach of any of the material terms of this MoA by the other Party. The non-defaulting party shall first serve a written notice of its intention to terminate this MoA to the defaulting party highlighting the material breach and giving the defaulting party a period of 30 days or such extended period as may be mutually agreed to within which to remedy the material breach. Should such event of a material breach remain unresolved/unrectified within the said notice period of 30 days or such extended period as may be mutually agreed to, the non-defaulting shall be able to terminate the MoA forthwith.

#### **H. Representations and Warranties by the Parties**

In addition to the above, the Parties hereto represent and warrants to other Parties as under:

- a) That it is duly organized and validly existing under the laws of the jurisdiction in which it was incorporated and has the necessary corporate power and authority under Applicable Laws to carry on its business and or perform its functions.
- b) That this MoA
  - I. is within its powers and has been duly authorized by it; and
  - II. does not conflict in any material respect with any law or regulation or its constitutional documents or any document binding on it and that it has obtained all necessary consents for the performance by it under this MoA.
- c) That all information set forth in this MoA is true and correct and is not misleading in letter and spirit.



**I. PERIOD OF VALIDITY:**

This MoA shall become effective from the date hereof and shall be in force for a period of **One year**, unless terminated by mutual consent of the parties.

**J. LIMITATION OF LIABILITY**

Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressly disclaimed.

**K. NOTICES:**

Unless otherwise provided herein, all notices or other communications under or in connection with this MoA shall be in English, will be issued in writing and shall be signed by the authorized representative of the issuing / serving Party and may be sent by personal delivery or post or courier or facsimile to the address given above. Any such notice or other communication will be deemed to be effective if sent by personal delivery, when delivered, if sent by post, three days after being deposited in the post and if sent by courier, two days after being deposited with the courier.

**L. COMMUNICATIONS AND PUBLICITY:**

The Second Party shall ensure that the name and logo of the first party should appear in all publication material. The Second Party shall ensure that the sign board depicting the name of the First Party be affixed outside the college. The Parties shall consult and agree on all and any intended communications, publications, presentations and documentations relating to this Arrangement/ MoA (jointly the "Communication(s)") in advance prior to the intended release. If a MoA cannot be reached, a Party shall have the right to disclaim endorsement and/or dissociate itself from that Communication(s). No party shall use logo/trade mark etc. of each of the parties without obtaining its prior written concurrence to that effect.

**M. IT IS MUTUALLY UNDERSTOOD AND AGREED BY AND BETWEEN THE PARTIES THAT:**

AMENDMENT: Amendment within the scope of the instrument shall be made by mutual consent of the parties, by the issuance of a written modification, signed, and dated by all parties, prior to any changes being performed but all rights reserved by First Party can change any point of time needed.

INFORMATION OWNERSHIP: All information provided by First Party shall only be utilized for conducting training and placement assistance and First Party holds no ownership over the content prepared by Second party. First Party will in no way share or distribute any information received with other public or private agencies, organizations, and individuals.

PARTICIPATION IN SIMILAR ACTIVITIES: This instrument in no way restricts First Party from participating in similar activities with other public or private agencies, organizations, and individuals.

NON-FUND OBLIGATING DOCUMENT: This instrument is neither a fiscal nor a funds obligation document.

ESTABLISHMENT OF RESPONSIBILITY: This MoA is not intended to, and not create any right benefit or trust responsibility, substantive or procedural, enforceable at law, by a party against First Party or Second Party.



The parties hereto have executed this agreement as of the last written date below.

**For Smart Innovations**

**For Giet Engineering College**



**Dr. S. Jayana Raju**  
(Principal)

Nh-16, Chaitanya Knowledge City,  
Giet Campus, Rajahmundry, A. P, India,  
533296  
principalgec@giet.ac.in



**Mr K. Praveen Kumar**  
(Managing Director)

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**MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**GIET ENGINEERING COLLEGE**

**&**

**ANU DIGITAL SOLUTIONS**

**FOR**

**TRAINING, PLACEMENT, SKILL DEVELOPMENT, R&D SERVICES AND  
OTHER ACADEMIC MATTERS**

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## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MoU') is entered into on this Twenty - July- Two Thousand and Seventeen (20/7/2017), by and between Twenty - July- Two Thousand and Eighteen (20/7/2018)

**GIET ENGINEERING COLLEGE**, Nh-16, Chaitanya Knowledge City, GIET Campus, Rajahmundry, A. P, India 533296. THE FIRST PARTY represented herein by its **Dr.S. Suryanarayana Raju** , Principal (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors — in-office, administrators and assigns).

AND

**ANU DIGITAL SOLUTIONS, THE SECOND PARTY**, and represented herein by its **Mrs. SIRISHA. D**, Director (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors — in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

### WHEREAS:

First Party, **GIET ENGINEERING COLLEGE** is located in NH-16, Chaitanya Knowledge City, GIET Campus, Rajahmundry, A. P, India 533296.

First Party, **GIET ENGINEERING COLLEGE** was established in the Academic year 2005-2006 with the sole objective of catering to the needs of quality technical education in an area, though remotely situated, bristles with potential for development. A self-financed college sprawling over 275 acres of land of scenic landscape has been laid out to create a unique learning environment. The college is located 8 kms away from Rajahmundry town on Rajahmundry-Visakhapatnam Road.

Second Party, **ANU DIGITAL SOLUTIONS**, located in the city of Hyderabad was established in the year 2016 and is registered as <http://theanudigitals.in/>. **ANU DIGITAL SOLUTIONS** is a group of expert specialists, consultants, designers and digital marketers experienced in everything Software & IT related. Our mission is to give excellent innovative and supportable arrangements while creating enduring customer connections.

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Hyderabad, Telangana



Our vision is to set other standards in Digital Marketing and Developing Software's at empowered administrations. The Parties believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

The Parties intent to cooperate and focus their efforts on cooperation within area of Training, Placement, Education, Consultancy, Research and other Technical matters. Both Parties, being legal entities in themselves desire to sign this MoU for advancing their mutual interests.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

## **2. CO-OPERATION**

Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.

The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.

The general terms of co-operation shall be governed by this MoU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MoU.

The terms of cooperation shall be mutually decided between the Parties on case-to-case basis. This MoU shall represent the entire understanding as to the subject matter here of and shall encompass any prior understanding between the Parties on the subject matter here of.

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### 3. SCOPE OF THE MoU

The talented students from the institutions could play a key role in technological up gradation, innovation and competitiveness of an industry. Both Parties believe that close cooperation between the two would be of major benefit to the student community to enhance their skills and knowledge.

**Curriculum Design:** Second Party may participate in this process as and when the First Party extends invitation for such activity. The cooperation may be sought in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.

**Industrial Training & Visits:** Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries; the Second Party may permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with First Party.

**Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of their expertise. The outcome of the R&D would be subject to the INTELLECTUAL PROPERTY section of this MoU.

**Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready and vice-versa.

**Expert Lectures:** Second Party to extend the necessary support to deliver expert lectures to the students of the First Party on the technology trends and in-house requirements and vice-versa.

**Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting training as per the requirement in concerned sector/specialization, if available and vice-versa.

**Training and Placement of Students:** Second Party will actively engage to help the delivery of the training and placement of students of the First Party into internships/jobs; and will facilitate placements for the students.



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**Consultancies, R&D and other Academic Matters:** The Parties will extend cooperation to each other in such a manner that it is mutually beneficial but does not create a conflict of interest on either's part. If such situation arises, the terms mentioned in the ARBITRATION section of this MoU would be resorted to.

Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.

There is no financial commitment on the part of the First Party. However, in case of sponsored/financially supported or externally funded programs, the liability of the First Party will be limited to the extent of financial benefit of First Party or may be decided by the competent authority of First Party in the interest of students.


Each Party agrees that it shall not, at any time, after executing the activities of this MoU, disclose any information in relation to these activities or the affairs of business or method of carrying on the business of the other without consent of both Parties.

It is expressly agreed that First Party and Second Party are acting under this MoU as independent entities, and the relationship established under this MoU shall not be construed as partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MoU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

#### 4. INTELLECTUAL PROPERTY

Nothing contained in this MoU shall, by express grant, implication, Estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

The rights of the First Party are reserved through the IPR Policy of the First Party. Notwithstanding anything, any consequence arising out of this MoU would not infringe/contravene any of the provisions of the IPR Policy of the First Party.

  
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## 5. ARBITRATION

Any dispute arising with regard to any aspect of this MoU shall be settled through mutual consultations and agreements by both Parties.

In the event of non-resolution of disputes through mutual consultation, the Parties hereby submit to the exclusive jurisdiction of the Telangana Courts of Law. The arbitration shall be conducted in accordance with Arbitration and Conciliation Act of 1996 and the venue of the arbitration shall be in Kota jurisdiction of dispute.

FORCE MAJEURE: In no event shall the Parties be responsible or liable for any failure or delay in the performance of their obligations hereunder arising out of or caused by, directly or indirectly, forces beyond its control, including, without limitation, accidents, acts of war or terrorism, civil or military disturbances, nuclear or natural catastrophes or acts of God.

It is being understood that the Parties shall use reasonable efforts which are consistent with accepted practices in the academia to resume performance as soon as practicable under the circumstances.

## 6. DURATION

This Memorandum of Understanding shall become effective upon signing by both Parties and shall remain in effect for duration of ONE (1) years. It may be extended for duration with mutual agreement.

The MoU may be terminated by either Party by giving three months' notice and settling all outstanding dues, if any, within that period.

If a sponsored or joint project is underway at the termination of this MoU, the MoU would be deemed to have been extended till the completion of the Project. At the termination of the MoU or any joint project, any property created in execution of joint projects shall remain *in-situ*.



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**AGREED and SIGNED**

For, First Party



(GIET Engineering College, Rajahmundry)

For Second Party



(ANUDIGITAL SOLUTIONS, Hyderabad)

**Annexure**

**The nodal officer and the Contact Persons details**

**A.1. For the first Party:**

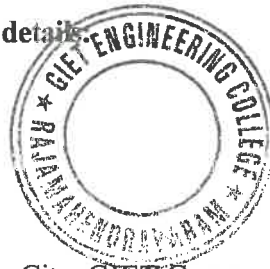
Name: **Dr.S. Suryanarayana Raju**

Designation: Principal

Address: Nh-16, Chaitanya Knowledge City, GIET Campus,

Rajahmundry, A. P, India 533296

Email: principalgec@giet.ac.in



**A.3. For the Second Party:**

Name: **Mrs. SIRISHA. D**

Designation: Managing Director

Address: H.No: 8-3-230/b/41, Flat No:93, Sravanthi Nagar,

Jubilee Hills, Near VacsBakery, Road No 10, Hyderabad - 500033

Email: anudigitalsolutions@gmail.com



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# THOMSON & RYBERG PUBLICATIONS

## MEMORANDUM OF UNDERSTANDING (MOU)

between

GIET ENGINEERING COLLEGE

and

THOMSON & RYBERG PUBLICATIONS

This is an agreement between “GIET ENGINEERING COLLEGE”, hereinafter called (Dr.S. Suryanarayana Raju) Principal and “Thomson & Ryberg Publications”, hereinafter called (Harinath. K) Managing Director.

### I. EFFECTIVE DATE AND SIGNATURE

The signing of this MOU by authorized representatives of Parties A and B will make it binding on the parties. Effective date is July 20, 2017 .

### II. PURPOSE & SCOPE

To that end, the parties hereto have entered into this Memorandum of Understanding (MOU) in order to define their respective responsibilities and commitments with respect to the joint effort to foster an entrepreneurial spirit among the students enrolled in the Entrepreneurship Development certificate course offered by **GIET Engineering College**.

1. Host a series of seminars devoted to the growth of new businesses
2. Hold hands-on workshops on the topic of fostering entrepreneurship
3. Create potential for independent work
4. Help pupil launch businesses.
5. Set up the placement of educated pupils

### III. College Profile and Responsibilities

To meet the need for high-caliber technical education in a region that is ripe with opportunity, GIET Engineering College was founded in the 2005-2006 academic year. Nh-16, Chaitanya Knowledge City, Giet Campus, Rajahmundry, A. P., India 533296 is where the institution can be found.

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Hyderabad, Telangana - 500033



## IV. TRP RESPONSIBILITIES UNDER THIS MOU

[Thomson & Ryberg Publications] shall undertake the following activities:

- I. The Second Party will give valuable inputs to the First Party in teaching/ training methodology so that the students fit into the industrial scenario meaningfully.
- II. The Second Party agrees to allow the Faculty and Students of the First Party to visit its group enterprises and also engage in the First Party's Industrial Training Programs so that the First Party may get insight into the newest advances and needs of the industries. Students' self-assurance will grow thanks to the association's industrial training and exposure, and they'll be well-equipped to make a clean transition from school to work. All students registered in the First Party will have access to the Second Party's labs, workshops, and industrial sites for practical training.
- III. the Second Party will provide First Party students with education on cutting-edge technology in an effort to close the skills gap and better prepare them for careers in the business world.
- IV. The Second Party will provide the resources required to host guest speakers who can educate the First Party's pupils on the latest developments and needs. The Second Party will actively engage to help the delivery of the training and placement of students of the First Party into internships/jobs.

## V. IT IS MUTUALLY UNDERSTOOD AND AGREED BY ANDBETWEEN THE PARTIES THAT:

- I. As of the day this MOU is signed by both parties, it is in force for a period of ONE (1) year. With consent from both parties, the term may be extended for a further period.
- II. Any party may cancel this MoU with three months' written notice and the payment of any outstanding obligations.

Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



+91-8790520044



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www.trpubonline.com



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Savanthi Nagar, Jubilee Hills  
Hyderabad, Telangana - 500033



# THOMSON & RYBERG PUBLICATIONS

Parties A and B indicate agreement with this MOU by their signatures.

## Signatures and dates

For GIET ENGINEERING COLLEGE



Dr. Suryanarayana Raju, Principal

Address: No. 16, Chaitanya Knowledge City, GIET Campus, Rajahmundry, A. P, India  
533296.

Email: [principalgec@giet.ac.in](mailto:principalgec@giet.ac.in)

For Thomson & Ryberg Publications



Harinath. K, Managing Director

Address; Sravanthi Nagar, Jubilee Hills, Hyderabad, Telangana –

500033.

Email : [trpub.online@gmail.com](mailto:trpub.online@gmail.com)



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Principal  
GIET ENGINEERING COLLEGE  
No.16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



**MEMORANDUM OF UNDERSTANDING  
(MoU)**

**BETWEEN**

**GIET ENGINEERING COLLEGE  
&  
ATTIC INFOMATICS**

**FOR**

**SKILL DEVELOPMENT, CERTIFIED  
COURSES, OUTCOME BASED TRAININGS,  
PLACEMENT AND RELATED SERVICES**




+91 7095987778  
+91 9908160999



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#206, 2nd Floor, Sreeman Rama Towers,  
Chaitanyapuri, Hyderabad - 500060

  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the "MoU") is entered into on this the 20/07/2017 by and between 20/07/2018

**GIET ENGINEERING COLLEGE**, NH-16, Chaitanya Knowledge City, Giet Campus, Rajahmundry, A. P, India 533296. Represented herein by its **Dr.S.SURYANARAYANA RAJU**, Principal (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and staff).

AND

**ATTIC INFOMATICS**, #206, 2nd Floor, Sreeman Rama Towers, Chaitanyapuri, Hyderabad-500060. and represented herein by its Director **Mr. Sathish Chandra**, (herein after referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and staff).

(**First Party** and **Second Party** are hereinafter jointly referred to as "Parties" and individually as, "Party") as



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+91-9908160999



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Chaitanyapuri, Hyderabad - 500060

  
Principal  
**GIET ENGINEERING COLLEGE,**  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



### **COMPANY PROFILE**

**ATTIC INFOMATICS** is a group of expert specialists, consultants and designers experienced in everything IT related. Our mission is to give inventive and supportable arrangements while creating enduring customer connections. Our vision is to set another benchmark in data innovation empowered administrations.

### **COLLEGE PROFILE**

#### **GIET ENGINEERING COLLEGE :**

GIET ENGINEERING COLLEGE was established in the Academic year 2005-2006 with the sole objective of catering to the needs of quality technical education in an area, though remotely situated, bristles with potential for development. A self-financed college sprawling over 10.43 acres of land of scenic landscape has been laid out to create a unique learning environment. The college is located in Nh-16, Chaitanya Knowledge City, Giet Campus, Rajahmundry, A. P, India 533296.

#### **WHEREAS:**

- A. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- B. The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- C. Both Parties, being legal entities in themselves desire to sign this MoU for advancing their mutual interests.
- D. Give related information, its branches, and dimensional information about the industry concerned with whom the MoU is sworn.



+91 7095967778  
+91-9408760999



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www.atticinfo.com



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Chaitanyapuri, Hyderabad - 500050

Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,-  
RAJAHMUNDRY-533 296.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

**I. CO- OPERATION**

Both Parties are united by common interests and objectives and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.

First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.

The general terms of co-operation shall be governed by this MoU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the „Definitive Documents“) as may be required to give effect to the actions contemplated in terms of this MoU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MoU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

**II. SCOPE OF THE MoU**

The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.

**Curriculum Design:** First & Second Party will share valuable inputs to the in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.

**Skill Development Trainings:** Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.

**Value Added Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready. Both Parties have agreed to carry out the joint research activities in the fields of AI, ML, Embedded Systems, IoT, VLSI, Electric Vehicle, Renewable Energy, Software Domains and any technology domains that the Second Party has expertise through.

**Research and Development:** Both Parties have agreed to carry out the joint research activities in the above fields

**Guest Lectures & Faculty Development Programs:** Second Party to extend the necessary support to deliver guest lectures and coordinate Faculty Development Programs to the Staffs and student community, who have / will enroll with the First Party on the technology trends and in house requirements.

**Placement of Trained Students:** Second Party will actively engage to help the delivery of the training and placement of students into internships / jobs.

**Internship:** Second Party will engage and train the students as per the industrial demands in terms on Internship Programs

**Projects and Research Work:** Second Party will provide the necessary support to the student's community to complete their projects and the research works.

### III. INTELLECTUAL PROPERTY

3.1 Nothing contained in this MoU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

### IV. VALIDITY

This Agreement will be valid f o r a period of 1(ONE) years until it is expressly terminated by either Party on mutually agreed terms, during which period, either parties, as the case may be, will take effective steps for implementation of this MoU. Any act on the part of either parties after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MoU

Both Parties may terminate this MoU upon 30 calendar days" notice in writing. In the event of Termination, both parties have to discharge their obligations. Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdictions.




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+91 9908160999



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Principal  
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NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.

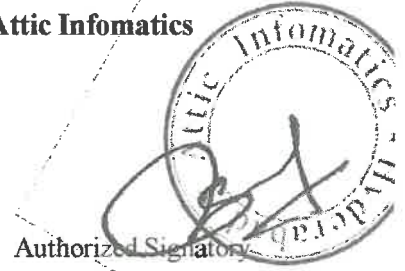


**AGREED:**

For **GIET ENGINEERING COLLEGE**



For **Attic Infomatics**



<b>GIET ENGINEERING COLLEGE</b>	<b>ATTIC INFOMATICS</b>
<b>Dr. S. Suryanarayana Raju (Principal)</b>	<b>Mr. Sathish Chandra (Managing Director)</b>
Nh-16, Chaitanya Knowledge City, Giet Campus, Rajahmundry, A. P, India 533296	#206, 2nd Floor, Sreeman Rama Towers, Chaitanyapuri, Hyderabad - 500060
principalgec@giet.ac.in	info@atticinfo.com
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Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533296



**GLOBAL**

**E-SMART TECHNOLOGIES**

**MEMORANDUM OF UNDERSTANDING  
(MoU)**

**BETWEEN**

**GIET ENGINEERING COLLEGE**

**&**

**GLOBAL E-SMART TECHNOLOGIES**

**FOR**

**TRAINING, PLACEMENT, SKILL DEVELOPMENT,**

**R&D SERVICES AND OTHER ACADEMIC MATTERS**

**SREEMAAN RAMA TOWERS. 4th FLOOR. FLAT 411  
Kamala Nagar, Dilsukhnagar. Hyderabad, Telangana 500060.**

**Email: [gest.hyd@gmail.com](mailto:gest.hyd@gmail.com)**

**Phone +91 9966642226**

**Principal**  
**GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City  
RAJAHMUNDRY 533 290.**



# GLOBAL

e-SMART TECHNOLOGIES

GIET ENGINEERING COLLEGE

and

GLOBAL E-SMART TECHNOLOGIES

Hereby, Dr. S. Suryanarayana Raju (Principal of GIET ENGINEERING COLLEGE), and R. Raja Chandra Shekar ( CEO, Global e-Smart Technologies ) concur as follows

## EFFECTIVE DATE AND SIGNATURE

**After authorized representatives of Parties A and B have signed this MOU, it will go into force. Starting on July 18th, 2017, it will be binding.**

## PURPOSE & SCOPE

1. **Enhance entrepreneurial attitudes among the students of Entrepreneurship Development certificate programmed under GIET ENGINEERING COLLEGE**
2. **The goal of this MOU is to clearly clarify the duties and responsibilities of each party in relation to this purpose. Organize various workshops on Entrepreneurship Development**
3. **Second, hold hands on workshops on the topic of fostering entrepreneurship.**
4. **Create potential for independent work**
5. **Initiate and support student ventures**
6. **Place skilled pupils in appropriate settings.**

Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.

SREEMAAN RAMA TOWERS, 4th FLOOR, FLAT 411  
Kamala Nagar, Dilsukhnagar, Hyderabad, Telangana 500060.

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# GLOBAL

E-SMART TECHNOLOGIES

## [GLOBAL E-SMART TECHNOLOGIES] RESPONSIBILITIES UNDER THIS MOU]

**[GLOBAL ESMART TECHNOLOGIES] shall under take the following activities:**

- I. I. The Second Party will provide helpful suggestions to the First Party about the technique of instruction and training in order to better prepare the students for meaningful employment in the real world.***
- II. Faculty and students from the first party's institution will be able to visit the second Party's group firms and takes part in the second party's Industrial Training Programs so that they may have a better understanding of industry trends and needs. Through this organization, students will gain self-assurance and the skills necessary to make a successful transition from college to the workforce. Learners registered in the First Party will have access to the Second Party's Labs, Workshops, and Industrial Sites for practical training.***
- III. Thirdly, the Second Party will provide First Party students with training in new technologies in an effort to close the skills gap and better prepare them for careers in that field.***
- IV. The Third Party will provide the resources required to host guest speakers to educate the First Party's pupils on cuttingedge technological developments and business needs.***
- V. Moreover, under clause V, the Second Party will take an active role in assisting the First Party in training and placing students in internships and employment.***

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Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City  
RAJAHMUNDRY-531 581



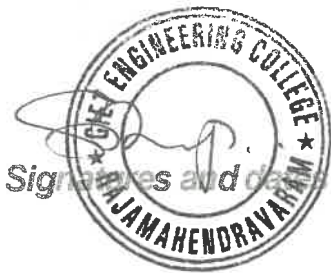
# GLOBAL

E-SMART TECHNOLOGIES

IT IS MUTUALLY UNDERSTOOD AND AGREED BY AND BETWEEN THE PARTIES THAT:

- I. Upon execution by both Parties, this MOU will enter into force and continue in effect for a period of ONE (1) YEAR. If both parties agree, the term might be extended for a further period of time.
- II. Either party may cancel this MoU with three months' written notice and the payment of all outstanding obligations.


The execution of this MOU by both Parties A and B indicates their mutual agreement to its terms.



For GIET ENGINEERING COLLEGE  
NH-16, CHAITANYA KNOWLEDGE CITY  
GIET CAMPUS, RAJAHMUNDRY,  
A.P, INDIA 533296.  
[principalgec@giet.ac.in](mailto:principalgec@giet.ac.in)



For GLOBAL E-SMART TECHNOLOGIES  
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[gest.co.in](http://gest.co.in)

  
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NH-16, Chaitanya Knowledge City,  
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Phone +91 9966642226



**SMART SELECT**  
SOLUTIONS

## **MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**GIET ENGINEERING COLLEGE**

**And**

**SMART SELECT SOLUTIONS**

**FOR**

**ENTREPRENEURIAL SKILL DEVELOPMENT, OUTCOME  
BASED TRAININGS, PLACEMENT AND RELATED  
SERVICES**



+91 9866499273



info@smartselect.com  
www.smartselect.com



#51, 2nd Floor, Seeman Rama Towers  
Chakravarthy Hyderabad - 500062



This Memorandum of Understanding (The "MOU") Is Entered into GIET ENGINEERING COLLEGE (18.07.2017), By and Between Smart Select Solutions (18.07.2018), With an Address of Nh-16, Chaitanya Knowledge City, Giet Campus, Rajahmundry, A. P, India 533296, Dr.S.Suryanarayana Raju (Principal) And Sreeman Rama Tower, 201, 2nd Floor, Chaitanyapuri Main Rd, Hyderabad, Telangana 500060, Manas. K(Director), Also Individually Referred to as "Party", And Collectively "The Parties."

GIET ENGINEERING COLLEGE, Nh-16, Chaitanya Knowledge City, Giet Campus, Rajahmundry, A. P, India 533296. THE FIRST PARTY represented herein by its Dr. S.Suryanarayana Raju, Principal (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors — in-office, administrators and assigns).

AND

SMART SELECT SOLUTIONS, THE SECOND PARTY, and represented herein by its Manas. K, Director (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors — in- office, administrators and assigns).

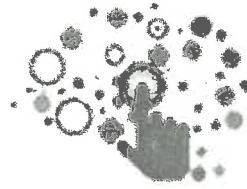
(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

WHERE AS, the Parties desire to enter into an agreement on 18.07.2017; and

WHERE AS, the Parties desire to memorialize certain terms and conditions of their anticipated endeavour;

*lms*  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.





**NOW THEREFORE, in consideration of the mutual promises and covenants contained herein, the Parties agree as follows:**

1. Intent and Coverage. First Party and Second Party acknowledge that concerted effort and cooperation between themselves will advance more successful utilization of all of their assets and give all of them improved opportunities, and the Parties intend for this MOU to serve as the foundation and structure for any and all such anticipated binding agreement. The parties want to work together and concentrate their efforts in the field of skill-based training, education, and research. Both parties are legitimate entities, and they've decided to sign this MOU in order to further their mutual interests.

2. No agreement or obligation, formal or informal, shall be construed to have been established or created by this MOU. Instead, it is an understanding between the Parties to foster an environment conducive to cooperation and alliance in the service of a productive and efficient relationship, with the goal of establishing and upholding commitments and goals relating to Trainings, Placements, and Internships. Objectives. The Parties agrees as follows:

1. For the success of the MOU's stated goals, the Parties agree to work together in an atmosphere of mutual respect and cooperation.

2. To the greatest degree practicable, both parties will collaborate on and contribute to the design of training and education systems with an eye on satisfying industry standards and the requirements of the Second Party.

3. The Parties to this MOU do not intend to establish any trust rights, benefits, or trust obligations for themselves or any other party as a result of this MOU.

4. This Agreement will begin on the Effective Date and will end one (1) year afterwards.

1. Termination. Any Party may cancel this Agreement at any time with 30 days' written notice to the other Party.

2. If any term of this Agreement is held to be invalid or unenforceable, in whole or in part, that provision shall be considered to be severed from the rest of this Agreement, and the other sections shall remain in full force and effect as valid and enforceable.

Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.





**SMART SELECT**  
SOLUTIONS

1. Total and Complete Agreement. The Parties agree that this Agreement constitutes the whole understanding between them. Amendments, supplements, and other modifications must be agreed upon in writing and signed by both parties.

By their respective signatures below, the Parties signify their agreement with the terms and conditions outlined above:

For GIET ENGINEERING COLLEGE



Authorized Signatory

Name: DR S SURYANarayana RAJU (Principal)

Address: Nh-16, Chaitanya Knowledge City, Giet Campus, Rajahmundry, A. P, India 533296.

Email: [principalgec@giet.ac.in](mailto:principalgec@giet.ac.in)

Website: [www.gietec.ac.in](http://www.gietec.ac.in)

For SMART SELECT SOLUTIONS




Authorized Signatory

Name: Manas.K(Director)

Address: Sreeman Rama Tower, 201, 2nd Floor, Chaitanyapuri Main Rd, Hyderabad, Telangana 500060

Email: [info@smart.org](mailto:info@smart.org)

Website: [www.smart.org](http://www.smart.org)

  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



+91 9896093277





[info@smart.org](mailto:info@smart.org) / [info@smartselectsolutions.com](mailto:info@smartselectsolutions.com)



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Chaitanyapuri Hyderabad - 500060



+91 9182552584   
theproductionhouse@gmail.com 

## Memorandum of Understanding

Between

**THE STAGE PRODUCTIONS**

And

**GIET ENGINEERING COLLEGE**

This agreement is made this 18/07/2017 day of 18/07/2018 between **GIET ENGINEERING COLLEGE** and **THE STAGE PRODUCTIONS**, a public institution of higher education which is a body politic and corporate located at Nh-16, Chaitanya Knowledge City, Giet Campus, **DR. SURYANARAYANA RAJU** (Principal) **GIET ENGINEERING COLLEGE**, Sejal.B (Director) **THE STAGE PRODUCTIONS** (hereinafter **GIET ENGINEERING COLLEGE**) and [**THE STAGE PRODUCTIONS**] Nh-16, Chaitanya Knowledge City, Giet campus, Rajahmundry, AP, India 533296].

In the spirit of friendship and with mutual interest in cooperation, **GIET ENGINEERING COLLEGE** and **THE STAGE PRODUCTIONS** enter into this Memorandum of Understanding (MoU) to promote joint educational and cultural collaboration and agree as follows:

### ARTICLE 1: SCOPE OF COLLABORATION

Areas of collaboration may be proposed by either institution and may include, but are not limited to:

[SELECT THOSE PERTINENT TO YOUR PARTNERSHIP. POSSIBILITIES INCLUDE, BUT ARE NOT LIMITED TO, THOSE LISTED BELOW]

- Joint and articulated degree programs;
- Joint teaching, research, or cultural activity;
- Mobility of faculty, scholars, and students between institutions;
- Staff professional development;
- Sharing or creation of educational materials and resources.

Principal  
**GIET ENGINEERING COLLEGE,**  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.

Any specific activity developed under this MOU shall be detailed in a subsequent agreement, signed by each institution's authorized signatory, which will describe the scope of the proposed activity, intended outcomes, budget, and responsible departments or individuals.

All activities shall be subject to the availability of funds and the approval of each institutions authorized representatives.

#### **ARTICLE 2: DURATION AND EVALUATION**

This MOU shall be in effect for a period of [1] year from the last date of signature. Either party may request termination of this agreement, in writing, ninety (90) days prior to the proposed termination date. Any activities in progress at the time of termination shall be permitted to conclude as planned unless otherwise agreed in writing.

A joint evaluation of the MOU will be initiated by the designated representatives six (6) months prior to the expiration date. Following the evaluation, the MOU may be renewed and resigned for an additional One (1) year period.


Amendments to this MOU may be requested, in writing, by either party and approved by the authorized signatories.

#### **ARTICLE 3: NON-DISCRIMINATION**

The parties agree not to discriminate on the basis of religion, race, creed, national or ethnic origin, sex, age, handicap, political affiliation, sexual orientation, disability or status as a veteran.

#### **ARTICLE 4: COMPLIANCE WITH LAW**

The parties specifically intend to comply with all applicable laws, rules and regulations as they may be amended from time to time. If any part of this Agreement is determined to violate federal, state, or local laws, rules, or regulations, the parties agree to negotiate in good faith revisions to any such provisions. If the parties fail to agree within a reasonable time to revisions required to bring the entire Agreement into compliance, either party may terminate this Agreement upon thirty (30) days prior written notice to the other party.



Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 286.



#### **ARTICLE 5: FORCE MAJEURE**


In the event students are unable to complete the Program due to causes beyond the control of **GIET ENGINEERING COLLEGE**, including, but not limited to: acts of God; war; acts of the government; fires; floods; epidemics; quarantine restrictions; strikes, labour disputes or work stoppages; transportation contingency; and freight embargoes; other catastrophes or any similar occurrences beyond **GIET ENGINEERING COLLEGE** reasonable control, **GIET ENGINEERING COLLEGE** will assist the affected students in finding an alternate site to complete the Program.

#### **ARTICLE 6: FERPA**

The parties acknowledge that information (if any) received from **GIET ENGINEERING COLLEGE** regarding students may be protected by the Family Educational Rights and Privacy Act ("FERPA"), and agrees to use such information only for the purpose for which it was disclosed and not to make it available to any third party without first obtaining the student's written consent. For the purposes of this Agreement, Home Institution shall be deemed to be a "university official."

#### **ARTICLE 7: USE OF NAME**

None of the parties shall use the name, logo, likeness, trademarks, image or other intellectual property of either of the other parties for any advertising, marketing, endorsement or any other purposes without the specific prior written consent of an authorized representative of the other party as to each such use Home Institution may refer to the affiliation with **GIET ENGINEERING COLLEGE** in public information materials regarding the relevant Program **GIET ENGINEERING COLLEGE** reserves the right to review and request modification of Home Institutions reference to **GIET ENGINEERING COLLEGE** as necessary Home Institution may refer to the affiliation with **GIET ENGINEERING COLLEGE** in its brochures and other public information materials having to do with the Program.

  
Principal  
**GIET ENGINEERING COLLEGE,**  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.

#### **ARTICLE 8: INDEPENDENT CONTRACTORS**

Each party is separate and independent and this Agreement shall not be deemed to create a relationship of agency, employment, or partnership between or among them. Each party understands and agrees that this Agreement establishes an independent contractor relationship and that the agents or employees of each respective party are not employees or agents of any other party.

#### **ARTICLE 9: SEVERABILITY**

The provisions of this Agreement are severable, and if any provision of this Agreement is found to be invalid, void or unenforceable, the remaining provisions will remain in full force and effect.

#### **ARTICLE 10: WAIVER**

The waiver of any breach of any term of this Agreement does not waive any subsequent breach of that or another term of this Agreement.

#### **ARTICLE 11: ASSIGNMENT**

No party may assign this Agreement or any rights or obligations under this Agreement to any person or entity without the prior written consent of the other parties. Any assignment in violation of this provision is null and void.

#### **ARTICLE 12: ENTIRE AGREEMENT**

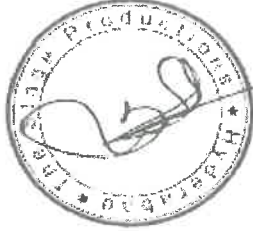
This Agreement constitutes the entire agreement and understanding between the parties as to the subject matter hereof and supersedes all prior discussions, agreements and undertakings of every kind and nature between them, whether written or oral, with respect to such subject matter. This Agreement may subsequently be modified only by a written document executed by both parties.

#### **ARTICLE 13: NOTICES**

Any consent, waiver, notice, demand, request or other instrument required or permitted to be given under this Agreement or any related agreements shall be in writing and shall be delivered by hand or sent prepaid telex, cable or facsimile transmission, or sent, postage prepaid, by registered, certified or express mail or reputable overnight courier service and shall be deemed given when so delivered by hand, telexed, cabled or transmitted, or if mailed, five (5) days after the notice is delivered to the courier service, addressed to the addresses set forth herein, or to such other address as may later be specified in writing by either party.

  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-522202

The Parties agree to the terms and conditions set forth above as demonstrated by their  
Signatures as follows:



For [THE STAGE PRODUCTIONS]

Sejal.B

Director

Address: H-No:8-3-230/b/41, Flat Mc93, Sravanthi Nagar,

Jubilee Hills, Naer Vacs Bakery, Road 10, Hyderabad-500033

Email: thestageproductionhouse.com

Website: <http://thestageproductions.in/>



For GIE ENGINEERING COLLEGE

Name: DR. SURYANARAYANA RAJU (Principal)

Address: Nh-16, Chaitanya Knowledge City.

Gietcampus, Rajahmundry.A.P, India 533296

Email: principalgec@giet.ac.in



Principal  
GIE ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



## MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

GIET ENGINEERING COLLEGE  
&

HIROTOIND TECHNOLOGIES

16-1-78/40/8, 3RD FLOOR, Moosarambargh, Hyderabad,  
Telangana-500036.

+91-9985548055

info@hirotoind.com  
hirotoind@gmail.com

www.hirotoind.com

16-11-781/40/7, 3rd Floor, Moosarambargh,  
Hyderabad, 500036.

**PREAMBLE**

This Memorandum of Understanding (MOU) is entered into on this 15/07/2017

Giet Engineering College (GEC) Rajahmundry is charged with responsibility of technical training and scientific manpower in various front-line areas of importance for the Nation and is also contributing to the rapidly growing scientific and technological knowledge and professional excellence in Science & Technology by undertaking industrial & applied research and consultancy.

Whereas, Hirotoind Technologies is engaged in Digital Marketing Services of SEO, SEM and SMM, design and development and consultancy in the field of IT and Software.

Whereas, both GIET ENGINEERING COLLEGE and Company Name, now

- Recognizing the importance of research and development in the area of Digital Marketing, as well as imparting internship training to the engineering/technology/sciences students, etc.
- Appreciating the need for creation of large reservoir of highly qualified manpower in all fields related to IT & Software Technologies.
- Desiring to club their efforts by pooling their expertise and resolution Giet Engineering College.

Intend to form a nucleus for promoting excellent quality manpower in the fields of engineering, technology and sciences with special emphasis on Digital Training and related fields etc.

Now, therefore, in consideration of the mutual promises made herein and of good and valuable consideration, the receipt and sufficiency of which both GIET ENGINEERING COLLEGE and Hirotoind Technologies. hereby acknowledge, Giet Engineering College and Hirotoind Technologies. hereby agree to sign a memorandum of understanding (MOU).

#### ARTICLE-I: SCOPE OF THE MOU

This MOU details the modalities and general conditions regarding collaboration between Giet Engineering College and Hirotoind Technologies. for enhancing, within the country, the availability of highly qualified manpower in the areas of IT INDUSTRY without any prejudice to prevailing rules and regulations in Giet Engineering College and Hirotoind Technologies. without any disregard to any mechanism evolved and approved by the competent authorities under Govt. of India in so far as such mechanism applies to Giet Engineering College and Hirotoind Technologies. The areas of cooperation can be extended through mutual consent.

#### ARTICLE-II: SCOPE AND TERMS OF INTERACTIONS

Both Giet Engineering College and Hirotoind Technologies . shall encourage interactions between the Engineers, Scientists, Research fellows, faculty members and students of both the organizations through the following arrangements:

- a) Exchange of personnel through deputation as per the rules of the respective institute, for limited periods as mutually agreed upon;
- b) Organization of joint conferences and seminars;
  - Practical training of Giet Engineering College students at Hirotoind Technologies
  - Joint guidance of student projects/thesis in Hirotoind Technologies
  - And other areas of national interest at Giet Engineering College by Hirotoind Technologies on mutually agreeable terms
- c) Hirotoind Technologies would accommodate B.Tech students who have completed the 6<sup>th</sup> semester of their programme in such a number that deems convenient to it for the purpose of imparting industrial training.

- d) Hirotoind Technologies may depute its personnel as visiting faculty at Giet Engineering College to teach any of the regular Course or specialized topics.
- e) Hirotoind Technologies may request Giet Engineering College to design and teach a Course or Courses which it deems fit to enhance quality and performance of its employees. Such Courses maybe run at any mutually convenient premises.
- f) Hirotoind Technologies may seek assistance/guidance of Giet Engineering College faculty member/s in product/process modification, modernization, trouble shooting, etc.
- g) Hirotoind Technologies would allow the industrial visits of students for half/full day to provide them with an exposure to various equipment, instrument, etc.
- h) Hirotoind Technologies may showcase its business activities at the seminar/workshop/conference, etc. at Giet Engineering College.
- i) Hirotoind Technologies may avail library, Internet, computational facilities at Giet Engineering College.
- j) In any of the activities mentioned above, wherever financial aspects are involved, amount, payment conditions, etc. would be spelt out clearly before starting the activity.

#### ARTICLE-III: SHARING OF FACILITIES

- a) Giet Engineering College and Hirotoind Technologies . shall make provisions to share their respective important R&D facilities in order to promote academic and research interaction in the areas of cooperation.
- b) Giet Engineering College and Hirotoind Technologies . shall permit the sharing software and other materials and components developed in-house in the areas of cooperation, if permissible within the rules governing the two institutions. However, responsibility for safety of software and other materials during the exchange will rest on respective Head of academic department/section.

c) Giet Engineering College and Hirotoind Technologies . shall provide access to the library facilities to scientists, members of faculty and students as per the prevailing rules and norms in the respective institutes.

**ARTICLE-IV: CO-ORDINATION OF THE PROGRAMME INCLUDING FINANCIAL ARRANGEMENTS**

a) The collaborative program between Giet Engineering College and Hirotoind Technologies. shall be coordinated by a coordination committee appointed by Directors of both the Institutes.

b) Financial arrangements for each specific collaboration will be decided on a case-to-case basis and brought on record in each case after due approval from heads of both the Institutions.

**ARTICLE-V: EFFECTIVE DATE AND DURATION OF MOU**

a) This MOU shall be effective from the date of its approval by competent authorities at both ends.

b) The duration of the MOU shall be for a period of 1 year from the effective date .

c) During its tenancy, the MOU may be extended or terminated by a prior notice of not less than six months by either party. However, termination of the MOU will not in any manner affect the interests of the students/faculty/scientists who have been admitted to pursue a program under the MOU.

d) Any clause or article of the MOU may be modified or amended by mutual agreement of Hirotoind Technologies and Giet Engineering College.



**ARTICLE-VI: IPR**

Rights regarding publications, patents, royalty, ownership of software/design/product developed etc. under the scope of this MOU, shall be decided by the two parties by mutual consent.

**ARTICLE-VII: CONFIDENTIALITY**

During the tenure of the MOU both Giet Engineering College and Hirotoind Technologies will maintain strict confidentiality and prevent disclosure of all the information and data exchanged under the scope of this MOU for any purpose other than in accordance with this MOU

Both Giet Engineering College and Hirotoind Technologies shall bind their respective personnel who come into possession or knowledge of any confidential information not to disclose the same to third parties without written approval of the disclosing party or use such confidential information for any use other than intended under this agreement or PROJECTS.

Further both Giet Engineering College and Hirotoind Technologies shall put in place adequate and reasonable measures to keep and store confidential information secure so as to prevent any unauthorized use.

- **CONFIDENTIAL INFORMATION** shall mean any proprietary information, data or facts belonging to PARTIES collectively or severally, disclosed by the disclosing party under this agreement or any subsequent agreement. Whether in writing, verbal or electronically, irrespective of the medium in which such information is stored, which is marked confidential or with any other words having similar meaning by the disclosing party, or specifically agreed to be kept confidential by the parties, or declared or identified so by the disclosing party before such disclosure or during the discussions.

However confidential information shall not include any data or information which:

- a) is or becomes publicly available through no fault of the receiving party.
- b) is already in the rightful possession of the receiving party prior to its receipt of such data or information.
- c) is independently developed by the receiving party without reference to the confidential information of the disclosing party
- d) is rightfully obtained by the receiving party from a third party or is in the public domain
- e) is disclosed with the written consent of the party whose information it is, or
- f) is disclosed pursuant to court order or other legal compulsion, after providing prior notice to the disclosing party

#### ARTICLE-VIII: AMENDMENTS

Any amendment and/or addenda to the AGREEMENT shall be in writing and signed by the PARTIES hereto and shall only after such execution be deemed to form part of the AGREEMENT and have the effect of modifying the AGREEMENT to the extent required by such amendment or addenda.

#### ARTICLE-IX: MISCELLANEOUS

- a) The headings and sub-headings are inserted for convenience only and shall not affect the construction of this Agreement.
- b) Both Giet Engineering College and Hirotoind Technologies shall not, during the term of this Agreement directly or indirectly, solicit or offer employment or engagement to any of the personnel of other party without the prior consent in writing of that other party.

- c) No failure to exercise and no delay in exercising, on the part of a Party, and right, remedy, power or privilege hereunder shall operate as a waiver thereof, nor shall any single or partial exercise of any right, remedy, power or privilege hereunder preclude any other or further exercise thereof or the exercise of any other right, remedy, power or privilege. The rights, remedies, power and privileges herein provided are cumulative and not exclusive of any right, remedies, powers and privileges provided by law.
- d) After this Agreement has been signed, all preceding understandings/negotiations and correspondence pertaining to it shall become null and void.

IN WITNESS WHEREOF PARTIES HERE TO HAVE ENTERED INTO THIS AGREEMENT EFFECTIVE AS ON THE DATE AND YEAR FIRST WRITTEN ABOVE.

AGREED and SIGNED  
For First Party  
(GIET ENGINEERING COLLEGE)  
RAJAHMUNDRY

For Second Party  
(HIROTOIND TECHNOLOGIES)  
Hyderabad

Annexure

The nodal officer or the Contact Persons details:

A.1. For the first Party:

Name: Dr. S. Suryanarayana Raju

Designation: Principal

Address: Nh-16, Chaitanya

Knowledge City,

Giet Campus, Rajahmundry,

A. P, India 533296.

Email: [principalgec@giet.ac.in](mailto:principalgec@giet.ac.in)

A.2. For the Second Party:

Name: Mrs. Anusha

Designation: Managing Director

Address: 16-1-78/40/8, 3RD

FLOOR, Moosarambargh

Hyderabad, Telangana-36.

Email: [info@hirotoid.com](mailto:info@hirotoid.com)

Web Site: [www.hirotoid.com](http://www.hirotoid.com)



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (the MOU") is entered into on 14/07/2017 and shall be Effective from 14/07/2017,

"ITI ACADEMY", a private company incorporated under the provisions of the Companies Act, 2013 bearing CIN IT70203AC2013PT€35720 and having its registered office at 411, Sreeman Rama Towers, Chaitanyapuri Bus Stop Opp, Dilsukhnagar, Hyderabad, Telangana – 500060(hereinafter referred to as "Company", which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its legal representatives and permitted assigns) of the FIRST PART;


AND

GIET ENGINEERING COLLEGE, with its campus at NH-16, Chaitanya Knowledge City, GietCampus, Rajahmundry, A. P, India ,533296 here in after referred to as "College" which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its legal representatives and permitted assigns) of the SECOND PART. The Company and the College shall thereafter, as the context may require, individually be referred to as as a "Party" and collectively be referred to as the "Parties".

+91-9885134413

info@itcademy.com

411 SREEMAN RAMA TOWERS, CHAITANYAPURI BUS STOP OPP  
Dilsukhnagar, Hyderabad - 500060 (M.TROFILE) AN NO A1558

  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



THE PARTIES TO THIS MOU HEREBY AGREE AS FOLLOWS:

## 1. SCOPE

The College is an educational institution recognized under law, providing education to students for various disciplines.

The Company owns and operates a technology platform which provides among other services, test Preparation and online learning called [www.itcademy.com](http://www.itcademy.com) or the itc academy App ("Platform").

The College is desirous of engaging with the Company for various collaborative activities (Activities and/or Activity") as given in this MOU; The Company may

Conduct Webinars to create awareness about career opportunities in the subject or field that the students at the College are interested in;

Conduct technical workshops, advance technologies workshops and campus placement workshops.

The details of the Activities shall be mutually decided between the Parties and confirmed via email or by a separate agreement or contract as required.

The College shall provide the contact details of the students, with the required consents, who need to be enrolled in the webinars and workshops to the Company, or who are meritorious.


The Parties agree, in the event the Parties decide to confirm details of the Activities via Email, such Email shall be a valid and binding on both Parties, along with corresponding terms and condition for each Activity.

+91-9885134413

[info@itcademy.com](mailto:info@itcademy.com)

111 SREEMAN RAMA TOWERS, CHA TANYAPURI BUS STOP OPP

Dankh Nagar, Hyderabad - 500060 (M.T.P.O. PILLAR NO: A1556)

  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



The Parties agree that this MOU is being entered purely for collaborative purposes without any expectation of any monetary compensation.

In the event the College recognizes any students who are meritorious and mutual agreement between the Parties, the Company shall offer special discounts for those individuals. It is hereby clarified that the discounts can be availed directly by those students who purchase a subscription on the Platform and the Company shall not collect or process any payments to the College at any point of time. The discounted subscriptions will be provided by It College sharing the requested details of the individuals with the Company. The Company may even share the to the Company subject a unique code that the student may have to input at the time of availing the subscription in order to avail the special discounts. The details and terms and conditions for any Activity involving such discounted subscription shall be shared via email or a separate agreement or contract.

2. TERM:

This MOU shall commence on the Effective 14/07/2017 and shall continue until 13/07/2018 ("One-Year").

3. TERMINATION:

Either Party shall have the right to terminate this MOU by providing 30 (Thirty) day's written notice in the event that any Party materially breaches its obligations under this MOU:


- a. in a manner that is irremediable; or
- b. fails to remedy a remediable breach within 30 days after being put on notice of such breach by the non-breaching Party; or

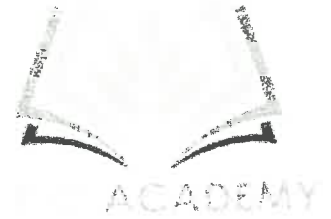
+91-9885134413

info@itcacademy.com

411, SREEMAN PAMA TOWERS, CHAITANYAPURI BUS STOP OPP

Dhruv Nagar, Hyderabad - 500060 (METRO PILLAR NO A1355)

  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



c. undergoes a "bankruptcy event", as such term is conventionally understood or for convenience.

Upon termination of this MOU and thereafter, neither Party shall provide to any beneficiary or third party or the public at large, the impression that the association between the Parties is continuing or allow such impression to be created.

Notwithstanding the termination of this MOU, the terms contained in Clause 4 below, in relation to confidentiality and non-disclosure, shall survive for a period of 1(One) year from the date of termination of this MOU.

#### 4. CONFIDENTIALITY AND NON-DISCLOSURE:


Each Party hereby acknowledges that, based on the Party's past or current relationship with the other Party such Party has had access to, or may have access to and become acquainted with the Confidential Information (as defined below) of the other Party. Each Party hereby covenants and agrees that it shall not, in any fashion, form or manner, unless previously and specifically consented to in writing by the other Party, either directly or indirectly use, divulge, transmit or otherwise disclose or cause to be used, divulged, transmitted or otherwise disclosed to any person, firm, partnership, corporation or other entity now existing or hereafter created, in any manner whatsoever (other than to its directors, officers, employees and advisors and other than as required by law), any of the disclosing Party's Confidential Information of any kind, nature or description. Each Party hereby further acknowledges and agrees that the sale or unauthorized use, transmission or other disclosure of any of the disclosing Party's Confidential Information which is in their possession constitutes unfair competition and the receiving Party covenants and agrees that it shall not engage in any unfair competition with the disclosing Party.

+91-9885134413

info@itcacademy.com

411 SREELMAN RAMA TOWERS CHAITANYAPURI BUS STOP OPP.

Chaitanya Nagar, Hyderabad - 500069 (METHO PILLAR NO: AT 556)

  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 201



The foregoing provisions shall not be construed to prevent the receiving Party from making use of or Disclosing information that is in the public domain through no fault of receiving Party; provided, however, specific information shall not be deemed to be in the public domain merely because it is encompassed by some general information that is published or in the public domain. The foregoing provisions shall also not be construed as preventing Company from reasonable and bona fide efforts to promote the Company using Personality's Services.


"Confidential Information" shall mean (a) this MOU and any information which is disclosed by any Party to the other Party pursuant to, or in connection with this MOU (whether orally or in writing and whether or not such information is expressly stated to be confidential); (b) any dispute or claim arising out of or in connection with this MOU or the resolution of such claim or dispute; (c) any information or materials prepared by or for the Parties or its representatives that contain or otherwise reflect, or are generated from the Confidential Information; (d) in case of the Company, any trade secrets, information, ideas, concepts, processes, techniques, or any other Intellectual Property, any information or data relating to the affairs of any Party including any project, work in progress, reports, statistics, summaries, records, future business, revenue projections, operational or financial plans, financing or personnel matters, information relating to present or future works, views, subscribers, clients, customers, employees, key persons engaged by the Company. Confidential Information shall not include any information in the public domain, provided, however, specific information shall not be deemed to be in the public domain merely because it is encompassed by some general information that is published or in the public domain.

+91-9885134413

info@itcacademy.com

411, SREEMAN RAMA TOWERS, CHAITANYAPURI BUS STOP OPP

Chaitanya Knowledge City, 500060, (METRO PILLAR NO A1556)

  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.





**5. REPRESENTATIONS AND WARRANTIES.**

Each Party hereby represents and warrants to the other Party that it has the legal capability to grant the rights under this and to satisfy its obligations and responsibilities hereunder.

Other than as specifically provided herein, each Party warrants that it shall not represent to any third Party that it is acting on behalf of the other Party and in no case shall each Party create or allow the creation of the impression that the other Party has any director indirect relationship with or liability to the beneficiaries or such other third party.


Each Party ('Indemnifying Party') agrees that it shall, at its own expense, indemnify, defend and hold harmless the other Party and the other Party's officers, directors, employees, representatives, agents, respective directors, trustees and assigns from and against any and all direct liability (including but not limited to liabilities, judgments, damages, losses, claims, costs and expenses, including attorneys' fees and expenses) and any other direct loss that may occur, or arise or relate to malfeasance, misfeasance or deliberate negligence or breach of any representations or warranties by the Indemnifying Party, in the performance of the Indemnifying Party's material obligations under this from MOU.

To the extent permitted by applicable law, in no event shall either Party be liable for any special, indirect, consequential, exemplary or incidental damages, however caused to the other Party, arising out of or relating to this MOU.

+91-9885134413

info@itcacademy.com

411, SREEMAN RAMA TOWERS, CHAITANYAPURI BUS STOP OPP  
Dibukhnagar, Hyderabad, 500060 (MIDC PLOT NO A1554)

  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 201.



## 6. INTELLECTUAL PROPERTY RIGHTS

Each Party acknowledges the intellectual property rights of any kind, including but not limited to copyright, patent rights, design rights, service marks, trademarks, logos, titles, slogans, property rights and any other rights, held by the other Party. The Parties undertake that neither of them shall claim any right, title and interest in the intellectual property rights of the other Party.

During the Term, each Party grants the other Party a limited, non-exclusive, royalty-free right under this MOU to use its name and logo for the purposes of public relations and promoting the association between the Parties under this MOU, including without limitation, promoting over social media platforms, promotional material as approved by the other Party in writing and all related collateral. Each Party shall obtain the other Party's approval before using the other Party's name and logo in public relations, promotional and related communications as provided herein, it being agreed by the other Party that such approval shall not be unreasonably withheld or delayed. Further, it is clarified and agreed among the Parties that any such approval granted shall sustain during the Term for repeated use of such approving Party's name and logo in similar public relations, promotional and related communications for purposes of the Programme defined herein.

The Parties agree that subject to the licenses granted hereinabove, any intellectual property rights created by either Party in the course of giving effect to this MOU shall be owned by the Party that creates the same.

+91-9885134413

info@itcacademy.com

411, SREEMAN RAMA TOWERS, CHAITANYA PURI BUS STOP OF

Dilipkonnagar, Hyderabad - 500042 (METRO PILLAR NO. A155)

Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 2



## 7. GOVERNING LAW, DISPUTE RESOLUTION AND JURISDICTION

This MOU shall be governed by and construed in accordance with the laws of the Republic of India. Any dispute under this MOU shall be resolved by arbitration by a sole arbitrator appointed in accordance with the Arbitration and Conciliation Act, 1996, in Bengaluru, India, the courts of Bengaluru, India shall have jurisdiction over this MOU.

## 8. MISCELLANEOUS

This MOU constitutes the entire agreement between the Parties with respect to the Agreement and supersedes all prior written agreements and understandings, both written and oral, between the Parties with respect to the Agreement. This MOU shall be binding in all respects and shall govern the relationship between the Parties. This MOU shall bind upon executors, successors in interest and

Permitted assigns of the respective Parties. Any provision of the MOU may be amended or waived if, be and only if such amendment or waiver is in writing and signed, in the case of an amendment by each Party, or in the case of a waiver, by the Party against whom the waiver is to be effective. Either Party may not, assign, in whole or in part, the benefits or obligations of the MOU to any other person without the prior written consent of the other Party. The MOU may be executed in counterparts, each of which when executed shall constitute an original, but both of which when taken together shall constitute one and the same agreement. Nothing contained in this MOU shall be construed as creating any agency, legal representative, partnership, association of persons or other form of joint enterprise between the Parties. Neither Party shall have authority to contract for or bind the other in any manner whatsoever.

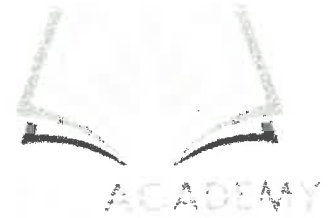
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info@itcacademy.com

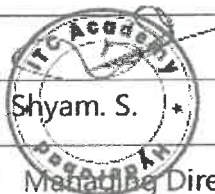

411, SREEMAN RAMA TOWERS, CHAITANYAPURI BUS STOP GP

Dhulthraga, Hyderabad - 500060 (MIDDE PILLAH N) A1556

Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533



IN WITNESS WHEREOF, the Parties hereto have executed and delivered this MOU as of the date and year first written above.

Signature		
Name	Shyam. S.	D. Suryanarayana Raju
Designation	Managing Director	Principal
Address	411, Sreeman Rama Towers, Chaitanyapuri Bus Stop Opp, Dilsukhnagar, Hyderabad, Telangana – 500060.	NH-16, Chaitanya Knowledge City, Giet Campus, Rajahmundry, A. P, India ,533296
Email	info@itcademy.com	principalgec@giet.ac.in
Website	www.itcademy.com	www.gietec.ac.in

+91-9885134413

info@itcademy.com

411, SREEMAN RAMA TOWERS, CHAITANYAPURI BUS STOP OP  
Dilsukhnagar, Hyderabad - 500060 (METRO PL), AP NO A1554



Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



## Memorandum of Understanding

between

GIET ENGINEERING COLLEGE

and

Edigi Skills

This Memorandum of Understanding (MOU) is entered into on this 10/07/17 day of 09/07/18, by and between GIET ENGINEERING COLLEGE and EDIGI SKILLS. DR. S. SURYANARAYANA RAJU (Principal) of GIET ENGINEERING COLLEGE and Deepthi Agarwal (Managing Director) EDIGI SKILLS agree that cooperation in research collaborations and student and faculty exchange would be mutually beneficial. The areas of cooperation may include, subject to mutual consent, any desirable and feasible activity that would further the goals of each institution. Such interaction may include cooperation in a variety of joint academic and educational activities such as:

- Joint research projects and publications, including work by undergraduate, graduate and post doctoral students at the partner institutions;
- Dual degree programs;
- Faculty and student exchanges based on reciprocity;
- Reciprocal placement of students in paid internships and coops, when possible
- Joint conferences and workshops;
- Team taught courses, including online courses; and
- Visits by faculty, professional staff, and students.

+91-9441316435



[www.edigiskills.org](http://www.edigiskills.org)  
[info@edigiskills.org](mailto:info@edigiskills.org)



Hyderabad, Telangana

Principal

GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533



The parties anticipate that a number of these initiatives will occur during the period of this MOU. However, neither party is obligated to agree to any minimum number of activities, nor is this MOU intended to preclude either party from entering into similar agreements with other institutions.

The following initiatives provide good starting places and can be implemented as soon as administrative details are agreed upon between the two institutions:

- Summer joint electives;
- Summer undergraduate experience;s
- Faculty and student exchanges and opportunities for paid internships;
- Dual degree programs;
- Cooperation in academic and research programs to include, but not limited to, sustainability and biomedical sciences and engineering (see appendix 1),

This MOU shall be identified as the parent document of any program agreement executed between the parties. Further agreements concerning any program shall provide details concerning the specific commitments made by each party and shall not become effective until they have been reduced to writing, executed by the duly authorized representatives of the parties.

#### Cooperation in Education and Research

+91-9441316435



[www.edigiskills.org](http://www.edigiskills.org)  
[info@edigiskills.org](mailto:info@edigiskills.org)



Hyderabad, Telangana

*Dw*  
Principal  
GIET ENGINEERING COLLEGE,  
NH-16, Chaitanya Knowledge City,  
RAJAHMUNDRY-533 296.



In order to facilitate student exchanges between Edigi Skills and GIET ENGINEERING COLLEGE, the following section provides general procedural information under which the exchange of students between the two institutions will take place. Specific procedures, requirements and duties of the parties in connection with student exchanges shall be set forth in a separate written program agreement to be executed by the parties.

Cooperation and exchanges may take place with undergraduate, graduate, or postdoctoral students. Each exchange may be for the duration of one academic year, one academic semester, or one intensive course, normally three or four weeks in length, scheduled either between academic terms or during the summer.

Whenever possible, courses will be team taught by one faculty member from Edigi Skills and one faculty member from GIET ENGINEERING COLLEGE. Courses may be taught at GIET ENGINEERING COLLEGE, at, or concurrently at both campuses through online capabilities.

Students may engage in paid or unpaid internship opportunities through placements by the host institution providing they meet the legal criteria of the host country.

[Note: International students studying in the United States must comply with U.S. immigration regulations. Typically, U.S. Immigration law requires that an international student maintain full-time status, prohibits them from taking more than one online course per semester, and imposes restrictions on off-campus employment. More flexibility is granted to graduate students visiting the U.S. for the purpose of research toward the completion of a thesis/dissertation in their home countries. International students studying in the United States will be required to purchase health insurance to meet certain standards such as medical evacuation and repatriation of remains.]

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[info@edigiskills.org](mailto:info@edigiskills.org)



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If two faculty members from each institution are engaged in collaborative research projects, doctoral students at one institution may visit and work in the lab of the faculty member at the other institution and incorporate the work done as part of their dissertation research. When connected to funded research projects, the host institution will endeavor to provide a stipend for the visiting doctoral student.

Responsibilities of home institution for academic semester or academic year exchanges:

The home institution will:

- Register its own students for the duration of the exchange.
- Submit to the host institution the names and academic credentials of students who would like to participate in an exchange.
- Provide the host institution with names of courses that are essential to their own students' curricular plan.
- Ask the student to advise the host institution of any circumstances that may affect his or her year abroad (e.g., medical condition, disability status).
- Advise its students about academic and cultural expectations at the host institution.

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### Responsibilities of the host institution for academic semester or academic year exchanges

The host institution will:

- Be responsible for admission decisions of students recommended by the home institution.
- Provide an orientation program for incoming students.
- Endeavor to ensure that students are admitted to courses regarded as essential to their academic programs at their home institutions.
- Assign an academic advisor to all incoming students.
- Assist the incoming student in securing housing.
- Inform the incoming student of health insurance requirements.
- Provide the home institution with a final transcript of the student's academic performance.

### Short intensive courses:

Short intensive courses offered during the summer or between semesters will be taught by a faculty member from either GIET ENGINEERING COLLEGE. Students will pay a flat fee to their home institutions for the course and that fee will include:

- Airfare to and from the host country
- Transportation within the host country;
- Accommodation in the host country;
- Any additional fees charged by the host institution.


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The total cost of each course will differ according to the location of the host country and the nature of the course being taught.

Students will bear the cost of:

- Their own health insurance and any medical bills or nonmandatory fees
- Food, living expenses, and any other costs relating to the exchange;
- Books and necessary academic supplies necessary for the course.

The number of credit hours each student will earn will depend on the nature and length of the course and by the department/faculty offering the course.

The primary contacts for this MOU are for Edigi Skills and Provost for GIET ENGINEERING COLLEGE. As previously noted, the parties shall enter into specific written agreements whenever appropriate to clarify and define the nature, extent, and terms of operation for the proposed collaborations, including intellectual property ownership and funding issues. Any agreement entered into by these two institutions will require the approval of appropriate officers from each institution. All agreements and activities covered under this MOU or entered into by the parties must comply with all applicable laws and regulations, including all U.S. and India export control laws and regulations.

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For agreed upon activities, both institutions will make available their facilities and staffs. This MOU will take effect on and will be valid for one (1) year from the date noted in the first line of this document unless terminated by one of the parties. Either party may withdraw from this MOU provided written notification of the withdrawal is given to the other party at least three (3) months prior to the desired withdrawal date. This MOU may be renewed for another period of one (1) year upon mutual written consent of the parties before the expiration date. Each institution will have copies of this agreement.

Office Address

Deepthi Agarwal (Managing Director)

Address: Plot No. 66-B-1,

I.D.A. Jeedimetla, Hyderabad.

Website: [www.edigiskillsc.com](http://www.edigiskillsc.com)

College Address

DR.S.SURYANARAYANA RAJU (Principal)

NH-16, Chaitanya

Knowledge City,

Giet Campus, Rajahmundry,

A.P, India, 533296

Email: [principal@giet.ac.in](mailto:principal@giet.ac.in)

The following authorized individuals have signed the present MOU on behalf of their respective institutions:



Deepthi Agarwal (Managing Director)

EDIGI SKILLS



DR. S. SURYANARAYANA RAJU (Principal)

GIET ENGINEERING COLLEGE

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## Appendix 1 (Sample)

The Collaboration will initially focus on developing partnerships in the areas of Sustainability

### Rationale

There are strong similarities between GIET ENGINEERING COLLEGE and EDIGI SKILLS, particularly from a planning/facilities/ sustainability standpoint. Both Institutions:

- have suburban settings;
- are currently undertaking the largest capital development programs in their histories;
- have similar enrollment numbers
- have a commitment to maintaining a sustainable campus environment.

### Potential Activities

- Student exchange/visits/scholarship between GIET ENGINEERING COLLEGE and EDIGI SKILLS.

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**MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**GIET ENGINEERING COLLEGE**

**And**

**ANT RECRUITMENT**

**FOR**

**ENTREPRENEURIAL SKILL DEVELOPMENT, OUTCOME BASED TRAININGS,  
PLACEMENT AND RELATED SERVICES**



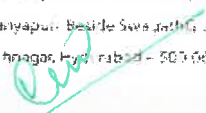
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**NH-16, Chaitanya Knowledge City,**  
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## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MoU') is entered into on this 20/06/2017 by and between **GIET ENGINEERING COLLEGE** and between **ANT RECRUITMENT** 20/06/2018.

**GIET ENGINEERING COLLEGE**, NH-16, CHAITANYA KNOWLEDGE CITY, GIET CAMPUS, RAJAHMUNDRY, A.P, INDIA 533296. The first party represented herein by its **Dr. S. SURYANARAYANA RAJU**, principal (hereinafter referred as 'first party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors—in-office, administrators and assigns).

AND

**ANT RECRUITMENT**, the second party, and represented herein by its **Advika. Ch**, director (hereinafter referred to as "second party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors — in-office, administrators and assigns).

(First party and second party are hereinafter jointly referred to as 'parties' and individually as 'party') as

### PURPOSE OF MOU

#### IN PARTICULAR, THIS MOU IS INTENDED TO

1. Enhance entrepreneurial mindsets among the students of entrepreneurship development certificate course under **GIET ENGINEERING COLLEGE**.
2. Organize various workshops on entrepreneurship development
3. Conduct practical trainings on entrepreneurship development
4. Generate self-employment opportunities
5. Assist the students in establishing various start-ups
6. Arrange the placement of trained student




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**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

### **I. CO-OPERATION**

Both parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations. The parties shall keep each other informed of potential opportunities and share all information that may be relevant to secure additional opportunities for one another.

The co-operation between first party and second party will facilitate effective utilization of the intellectual capabilities of the second party providing significant inputs to them in developing suitable teaching/ training systems, keeping in mind the needs of the first party.

### **II. SCOPE OF THE MOU**

Both Parties Believe That Close Co-Operation Between the Two Would Be a Major Benefit to The Students to Enhance Their Skills and Knowledge.

The Second Party Will Give Valuable Inputs to The First Party in Teaching/ Training Methodology So That the Students Fit into The Industrial Scenario Meaningfully.

The interaction between Industry and College Centre will give an insight into the latest developments /requirements of the industries; the Second Party to permit the faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs/ Workshops/ Industrial Sites for the hands-on training of the learners enrolled with the First Party.




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The Second Party will train the students of the First Party on the emerging technologies in order to bridge the gap in skill and make them ready for industry.

The Second Party will extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.

The Second Party will actively engage to help the delivery of the training and placement of students of the First Party into internships/jobs.

### III. VALIDITY

The validity of the agreement is **one year** from the date of signing.

Both Parties may terminate this MoU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

Any dispute will be settled in the Hyderabad Court only where the **ANT RECRUITMENT** is situated.

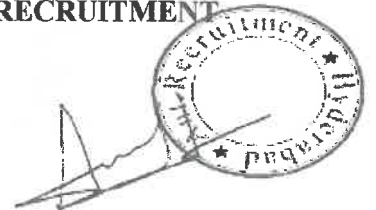
### AGREED:

For **GIET ENGINEERING COLLEGE**

For **ANT RECRUITMENT**



Authorized Signatory



Authorized Signatory

GIET ENGINEERING COLLEGE	ANT RECRUITMENT
<b>DR.S. SURYANARAYANA RAJU(PRINCIPAL)</b> NH-16, CHAITANYA KNOWLWDGE CITY, GIETCAMPUS, RAJAHMUNDRY, A.P, INDIA 533296	<b>ADVIKA. CH(MANAGINGDIRECTOR)</b> #201, 2ND FLOOR, SREEMAN RAMA TOWERS, CHAITANYAPURI, HYDERABAD - 500060
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